



cloud migration services

Plan Migrate WAKE



www.vifx.co.nz

Migrate customers faster and easier than ever before. Use the most experienced migrations team in NZ to quickly and safely migrate customers to your cloud.

The Cloud Migration Challenge

Customer acquisition is a peaky business, especially for cloud services. Customers come on board at any time, and often they're like buses, you wait for weeks and then two come at once. This makes managing your in-house migration resource incredibly tricky, they often go unused, or worse, they are unavailable to move a new customer to cloud, which means revenue loss that you will never get back.

Whilst performing the migration can be straightforward, important elements of the workload routinely fail during migration and if not dealt with promptly may cause downtime for you and your new customer. The challenge lies in making the new migrated workload function correctly on *wake-up*.

A missed migration window, or a workload that doesn't work on *wake-up* means lost income. In today's competitive cloud landscape, no one can afford a failed migration.

Cloud Migration Service

Expertise in workload migration is hard to find and high-demand makes them even harder to keep. Maintaining a migrations team on staff is an expensive proposition especially when you can simply leverage Cloud Migration Services from ViFX.

At ViFX, we have put together the most experienced team of migration specialists in the country. They have performed literally thousands of migrations over many years including mission critical workload migrations for Westpac, Vodafone and more.

Our team will perform your migration for you and ensure the migrated workloads wake up and work as planned. Troubleshooting the myriad of issues that can occur after a migration is time consuming and costly, so make sure your customer workloads work right, first time.



ViFX Cloud Migration Services

With ViFX you are in the safest hands in the industry. Our team can perform migrations into your cloud with a level of quality assurance unavailable from any other provider in the sector.

Over thousands of migrations, we have created unique IP that ensures any migration is completed quickly and easily. Our service includes -

- Detailed pre-migration planning (or use your plan)
- Test prior to migrations
- Migrate physical or virtual workloads to new environment
- Post-migration clean-up
- Post-migration QA and sign-off
- Post-migration report
- 30 day service guarantee.

Migrate the ViFX way

The days of maintaining an in-house migration team on stand-by for when you acquire customers are over. Use the ViFX Cloud Migration Service to move customers into your cloud faster. Get the benefits of a ViFX migration today -

- Never miss a billing opportunity
- Stop worrying about migration success
- Increase customer loyalty through better service
- No wasted in-house resource
- Customer workloads operational in record time
- A migration team on standby whenever you need them
- Peace of mind by engaging the migration specialists.

IN BRIEF

- Unique migration planning methodology
- Specialists in workload migration
- Simple, easy to engage and cost-effective
- Ensure migrated workloads wake-up clean first time, every time.
- Minimise disruption by fast-tracking post-migration clean-up.
- Increase revenue by getting clients into your cloud sooner.
- Lower costs by eliminating idle FTE's.

PRICING

- Fixed price - assured outcome.
- Based on the number and type of machines to be migrated.

ViFX | Cloud Migration Services

ViFX offers leading expertise in the execution of workload migration. We have delivered complex mission critical migrations to some of the region's most important organisations. Our unique migration methodology ensures pain-free migrations that work first time, every time.

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EXPERIENCE | EXPERTISE | EXECUTION



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